



Qualifying for an 8a Certification

Below are 10 questions that will help you determine if your firm is highly likely to qualify for the 8a certification.

Question 1

Is a 51% owner of your firm, or group of owners comprising of 51%, a member of a presumed socially disadvantaged group or, Caucasian female or Service Disabled Veteran with over 30% Service Disability

Presumed socially disadvantaged group

Sub-continent Asian American

Native American - member of a federally recognized tribe, Inuit, native Hawaiian

Asian Pacific American

Black American

Hispanic American

service disabled veteran- handicap Bias

Caucasian female - gender bias

Answer: YES - then continue

Question 2

Does the business have at least one tax return with revenue in excess of \$100,000?

Answer: YES - then continue

Question 3

Do you have a net worth of less than \$250,000 excluding the value of your primary residence and the value of your business. If greater would it be less than \$250,000 if you excluded the value of your IRA and 401K.

Answer: YES - then continue

Question 4

Was your average annual income for the past two years less than \$200,000 per year? This number would be on line 36 AGI (Adjusted Gross Income) of your tax return.

Answer: YES - then continue

Question 5



Does your business have at least three clients with no client representing more than 70% of your overall revenue?

Answer: YES - then continue

Question 6

Is 51% of the firm owned by a US Citizen?

Answer: YES - then continue

Question 7

Does the 51% owner of the firm hold all certifications and educational background necessary for the firm to conduct business in its field? For example is the contractor's license in the name of the person in whom you are applying?

Answer: YES - then continue

Question 8

Does the company have sufficient access to capital so they could perform if awarded government contracts?

Answer: YES - then continue

Question 9

Does the company have some equity in it, that is there some shareholder equity in the firm?

Answer: YES - then continue

Question 10

Does the applicant have less than \$4,000,000 in assets?

Answer: YES – Congratulations! Your firm is most likely ready to move forward with an 8a Application.